

## An Illustration of Software Savings Using Concurrent Licensing

To provide use of Microsoft Office, there are two approaches: buy a copy of Office per user, or share copies of Office using Express Meter. The savings using Express Meter can be substantial.

In this example, we calculate the cost of the two approaches for an installation with 5,000 users of Microsoft Office.

### Copy-Per-User Purchasing

First, the copy-per-user approach:

Product	Copies	Cost/Copy	Total	Cost Per User
Office	5,000	\$200	\$1,000,000	\$200

Total Cost Per User using this approach is \$200.

### Concurrent License Purchasing Using Express Meter

Now, the concurrent version, using Express Meter to manage the licenses. This illustration assumes that true usage of Office will be about 30%. This is an estimate of the number of licenses necessary based on the experience of our customers.

Product	Copies	Cost/Copy	Total	Cost Per User
Office	1,500	\$250	\$375,000	\$75
Express Meter	5,000	\$9	\$45,000	\$9
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Total			\$420,000	\$84
<b>Savings with Concurrent Licensing</b>			<b>\$520,000</b>	<b>\$116</b>

The concurrent version represents a savings of over half, \$116 per user, a total of \$580,000, with no loss of availability to users. And the same copy of Express Meter will manage the licenses of all the other applications in the network, so the total savings for this workgroup could be several times this figure.

Express Meter is the *only* license management package that can properly share copies of the Microsoft Office and Lotus SmartSuite on a network. And what's more, Express Meter uses advanced algorithms to dynamically maximize legal usage when the workgroup owns both suites and the applications that make them up. This is important because almost every site that owns licenses for Office or SmartSuite has individual Microsoft or Lotus product licenses as well.

The Express Meter Savings Meter command calculates the savings based on application usage in your workgroup. You can adjust the prices provided in the libraries based on your company's purchasing policies.